



Jack Hagin

***Here are 10 good reasons why you need a computer system
...And you should buy it from us!***

1. Our **Funeral Home Manager** program is the easiest, most user-friendly, flexible and powerful funeral home system available.
2. We give you a choice of either our Standard Edition with no customization or our Deluxe or Premier Editions which are completely customized and designed to meet your needs for about what you would pay for a "canned" one to which you must conform your operation. Ask us to explain the differences and you decide which would be best for your firm.
3. Our program is *written by a licensed funeral director* who understands the special needs of funeral service as well as the technical workings of computers.
4. Prices have never been better! Computer equipment values are better than ever before!
5. The **turn-key installation** we offer allows you to have one source and one toll-free number to call for everything from equipment and software to support and supplies.
6. With the increase in Cremation and generally lower profit margins in our industry, the need to economize and make your operation as cost efficient as possible has never been greater. Our Funeral Home Manager Computer System will help you do it.
7. Your staff will be able to prepare the paperwork for a case in about 1/2 to 1/4 of the time taken by manual preparation methods. Our "Type only once if at all possible" philosophy is a **real time saver**.
8. The time spent doing everyday forms and paperwork is transformed into valuable statistics which can greatly aid you in making important management decisions.
9. Our *easy to use*, plain English menus make learning and using our funeral home system a breeze. We have people using our systems who had never touched a computer before. Best of all, like the rest of our system, the menus are custom designed to use the terminology you use in your office.
10. Our modular design, along with the built-in flexibility of the database used to create our programs make your system practically "**obsolete proof**". If you want or need to make a change in the program later, it can be done very easily and all of your past computer files can be updated to reflect the change as well.

Please call us right away for a demonstration.

Funeral Industry Consultants, Inc.
4058 NE 7th Avenue, Fort Lauderdale, FL 33334
Sales (800) 948-8938

Our Firm

Funeral Industry Consultants, Inc., provides consulting services and "turn-key" computer systems to funeral homes, cemeteries, crematories, direct disposers and allied suppliers of the funeral industry.

FIC has developed the most comprehensive, user-friendly computer software available to the funeral industry. These programs, customized especially for your state, can handle At-Need, Preneed, Billing, Inventory, V.A., Insurance, and Memorial Supplies, and produce over 300 different forms and reports - all customized to fit your firm!

The programs are designed by Jack Hagin, President of FIC and a licensed Florida Funeral Director/Embalmer who began working in the funeral industry in 1960. He has done master computer programming since 1977.

We offer "turn-key" systems, providing the total package of computer equipment, software, installation, training and support! After twenty years of helping people with computer systems we know what works and what doesn't!

We provide one toll free number (800) 948-8938 for all your computer systems needs.

Our commitment to helping your firm is spelled out in our motto, "Preserving Tradition Through Technology" Our goal is to "enable you and your staff to provide your families with your most important product ... service!"

The Funeral Home Manager Simplifies...

| | |
|--------------------------------|--------------------------|
| At-Need | Preneed |
| Crematory | Prospects |
| VA Benefits | Insurance |
| Billing | Receivables |
| Inventory | Memorial Supplies |
| Bar-code Identification | (Optional) |
| General Ledger | (Optional) |
| Payroll | (Optional) |
| Accounts Payable | (Optional) |

*Coming Soon two new Optional Modules:
Document Storage & Retrieval attached to each case in system.*

*Regulatory Compliance module (OSHA)
maintain your required compliance record and data.*

What Some of Our Clients Say About The Funeral Home Manager...

*"In both our locations we wouldn't have been able to get along without **The Funeral Home Manager**."*

Fred Richardt, Former Owner/President
Florida Mortuary Services
Miami and Tampa, Florida

*"**The Funeral Home Manager** doesn't take a vacation and is never sick! The system has saved us so much time and the forms are virtually effortless to print out."*

Alan R. McLeod (Deceased)
Alan R. McLeod Funeral Directors
St. Petersburg, Florida

"Comprehensive and Flexible!"

Dennis Schafer (Deceased)
Fred Hunter Funeral Homes
Hollywood, Florida

"It kept us from having to add a staff member."

Doug McCaul, Pinecrest Funeral Chapel
Brooksville, Florida
(352) 796-1656

"We're doing about 500 more calls than we were when we got it with the same size staff, easier!"

Peter Martin
Bernardo Garcia Funeral Homes, Inc.
Miami, Florida (305) 226-1010

Some firms who used **The Funeral Home Manager**:

| | |
|---|-----------------------|
| Thomas Dobies | (727) 937-7555 |
| Dobies Funeral Homes, Holiday, Florida | |
| Verl Shaw | (305) 681-1426 |
| Allen & Shaw Cremations, Opa-Locka, Florida | |
| Rick Sorensen | (727) 323-5111 |
| Gee & Sorensen Funeral Home, St. Petersburg, Florida | |
| Terry or Tim Brett | (727) 321-3321 |
| Thomas J. Brett Funeral Home, St. Petersburg, Florida | |
| Peter Martin | (305) 226-1010 |
| Bernardo Garcia Funeral Homes, Miami, Florida | |
| Art Holloway | (813) 855-2439 |
| Holloway Funeral Home, Oldsmar, Florida | |
| Mike Bowden or Tim Hensley | (561) 732-8151 |
| Scobee-Combs-Bowden, Boynton Beach, Florida | |
| Donald Van Orsdel | (305) 271-1222 |
| Van Orsdel Funeral Chapels, Miami, Florida | |
| Garrett Jacobs | (561) 852-4332 |
| Boca Raton Funeral Home, Boca Raton Florida | |
| Mike Ammen | (321) 724-2222 |
| Ammen Family Funeral Homes, Melbourne, Florida | |

Copyright 2012, Funeral Industry Consultants, Inc.

The Funeral Home Manager Software

*The most comprehensive, user-friendly
computer software available
to the funeral industry!*

Prices for Software
Single-User – No Onsite Changes
\$1295.00

Single-User – Onsite Changes via Internet
\$1595.00

Multi-User – Onsite Changes via Internet
\$2995.00 – 5 Users
\$300.00 – Each Additional User

Funeral Industry Consultants, Inc.

"Preserving Tradition Through Technology"SM

4058 NE 7th Avenue

Fort Lauderdale, FL 33334

Phone (800) 948-8938

Call today for Demonstration!

Website: <http://fic-online.com>

E-Mail: sales@fic-online.com

The Funeral Home Manager...

Now available in three distinct editions:

- **Standard Edition**

No Customization, Low Cost!

- **Deluxe and Premier Editions**

Are **Fully Customized** to your way of doing business forms, reports, screens and menus designed with your funeral home terminology!

- **All are completely modifiable** at any time to conform to required regulatory or business need changes.
- Single or Multiuser Operation with Linux Operating System (Graphic Desktop).
- Use Existing Windows Machines with Linux Server.
- Supports single or multi-chapel firms.
- Totally integrated At-Need, Preneed, Crematory, Inventory, Receivables, and Optional Accounting.
- Utilizes our "*type once*" philosophy, and automatically transfers information between various modules.
- Extremely user-friendly.
- Even fax forms directly from your computer with optional Fax Modem and Fax Software!

At-Need Module:

- Use Optional Bar-code Equipment to locate cases.
- Enter Vital Statistics for All types of cases.
- Track the number and percentage of each type.
- Even handle Fetal Deaths.
- Automatically transfers data to other modules.

Simple menu selection generates forms such as:

Death Certificate, Burial Permit

Social Sec. Form, Air bills

Clergy Card, Obituary Form

Cremation Authorization, File-folder Labels

and many, many more ... *all customized to fit your forms and your way of doing business!*

Crematory Module:

- Interfaces with other modules.
- Automatic posting of dates and charges.
- Various Management reports, trade statements authorization forms, cremains labels, receipts, cremation certificates, follow-up letters, etc.
- Use Optional Barcode Equipment for positive identification of deceased prior to cremation.

The Funeral Home Manager...

Preneed Module:

- Enter All Pre-arrangements for single keystroke transfer to At-Need Vital Statistics.
- Indicate if Trusted or Insurance Funded.
- Use system to convert existing non-funded Pre-arrangements into Pre-Funded through a series of tasteful, encouraging follow-up letters.
- Prepares all Preneed Forms including contracts, transmittal forms, and reports.
- Management reports for reload and follow-up.
- End of Year reports help prepare Annual Reports for regulatory agencies.
- Installments are easy, even prepare payment coupons to encourage timely payments.
- Use optional Barcode Equipment to process preneed payments.

Financial Module:

- Enter Financial Charges on Every At-Need Call.
 - Permits Total Itemization or Packing Pricing with itemization of extras.
 - Print Funeral Bill immediately after entering the funeral arrangements.
- Improve Cash Flow!***
- Posts payments as entered.
 - Print Specialized Bills for V.A., Estates.
 - Print Complete Aged Accounts. Receivable.
 - Automatically tracks sale of Mdse and Services by Funeral Director and Each Chapel.

Insurance & V.A. Modules:

- Uniform Claim Forms and over 25 other claim forms from major insurance companies.
- Makes doing Insurance or VA forms a snap.
- Process ALL V.A. Forms in only minutes, using data already entered for At-Need.

Inventory Module:

- Keeps track of Caskets, Vaults, Urns, Garments, or any merchandise you desire.
- Total YTD Sales and Costs of Items calculated automatically when merchandise is selected.
- Can be used with Bar-Code Equipment for Positive Inventory Control of every item in stock.

The Funeral Home Manager...

Relative / Memorial Module:

- Record Relative Names/Addresses for use on
- Memorial Supplies and save for follow-up.
- Print all Memorial Supplies on PostScript Laser.
- Give your families fully customized Memorials probably for less than standard ones cost now.
- You can create your own database of Verses to use on Memorials or Prayer Cards.
- All major suppliers have stock for laser printers.

Embalming Detail Module:

- You can keep a Detailed Embalming Report on any case you desire ... especially ship-outs.
- Indicate arteries and veins used, types and quantity of the fluids used, any special care, pre-embalming and post embalming analysis.

Browse Files Module:

You create these databases to load valuable, commonly used, information into your current file with a couple of keystrokes!

- Archive Database, stores basic info on every case in the computer for long term analysis.
- Funeral Director Database.
- Receiving Funeral Homes Database.
- Doctors Name, address, phone Database.
- Church and Clergy Database.
- Local Registrars Database - Florida provided.
- Hospital/Nursing Home/Facility Database.
- City, State, & County Databases.
- Cemetery and Crematory Database.
- Branch Chapel Database for Multiple Locations.
- Country Database for Foreign Ship-Outs.
- Gives Consulate Information and forms needed.
- Pallbearer Database - Send follow-up letters.
- Prospect Database - Preneed inquiries are typed in the computer while on the phone, and when you hang up, print the follow-up letter and envelope.
- Now That's Service!
- Name/Address Database - for Support Groups or other follow-up which you may need to do.
- Florida Medical Examiner Database provided.
- Complete Zip-Code Database provided, so that when you enter the zip code, the City and State are automatically filled in for you..

Buying A Funeral Home Computer System Is Much Like Selecting a Funeral!

Amazingly there are many similarities between the two ... Think about a few of them for a moment.

(1) The Funeral is MORE than the casket. People can buy a casket at a "Casket Store", but what your full service funeral home offers is much more than just the receptacle in which the body is to be placed for burial. It involves traditions, rituals, liturgies, customs, legalities, and a host of other things which you, the professional funeral director, are trained and experienced in helping the families you serve.

(2) The Funeral is MORE than just disposing of the body.

(3) The Funeral is IMPORTANT to the overall welfare of the family dealing with loss and grief when someone dies.

(4) Legally families could handle all of the funeral arrangements themselves, but professional funeral directors like you and your staff make it easier for them, by being specialists in solving the problems involved with the final affairs, filing necessary legal documents, and advising and directing any public rites they may choose.

In much the same way, you as a funeral director could handle all of the arrangements in getting a computer system for your firm without the aid of a computer consultant. If you would just take a little time and...

- Read hundreds of computer periodicals, and books to determine exactly what type of computer equipment (hardware) would best be suited to your type of business.
- Search through all of the various vendors who sold equipment matching your specific requirements which you delineated in step one above.
- Once you bought the computer equipment yourself, you would then probably need to take a mini-course in how to assemble it ... since much of this equipment comes unassembled like a lawn mower or bicycle.
- Now that the computer is bought, unpacked, assembled (right you hope!), you think about what peripherals (?) you might need. By the way these are printers, Battery backup systems, modems, memory chips, multi-user boards, printer boards, cables, connectors, tape drives, etc. - the list is practically endless.
- If you think you've above got all of your computer equipment ready ... then you turn it on to find that all it does is display something which looks like this: \$ or # or C:\=>_ With the little underline flashing...then what do you do??? Or what do I do when I get the *infamous* Windows "blue screen of death?" Well the answer to that is easy. Start all over and hope you didn't lose everything you had already worked on!
- Then it is time to think about computer programming...you must either purchase programs (software) which are specifically designed to make the computer equipment you have purchased do what you want it to do.
- This means you must find a company which sells the software which does exactly what you want, OR settle for buying what they have which does some of what you want but not everything, OR hire a computer programmer to write a program for you which does just about everything you can think of to tell him you want the computer system to do ... this usually costs any where from \$90 - \$400 per hour! Depending upon his skill and abilities.
- Of course, you could go to the Community College and take a course in Computer Programming and in your spare time you could write the program yourself ... by about the year 2025!

I think you get the drift of where this is all going. YES you can buy a single piece of computer equipment at a good price some times, but just like the casket is not the funeral, so the computer alone is not the complete satisfactorily functioning computer system that you and your firm wants and needs.

Just as the family has much greater peace of mind by turning to and trusting a professional funeral director in their time of need, SO you should turn to a professional computer consultant when choosing a system for your funeral home. Funeral Industry Consultants, Inc. offers you just such a unique combination of skills and experiences. Jack Hagin, President, is a licensed Florida Funeral Director, as well as a seasoned, experienced, educated, up-to-date computer programmer. His goal is to assist you through the very difficult time of selecting a computer system for your firm just like you assist families through their difficult times.

If you take the time to call Jack Hagin you will find it is time well spent. Should you decide to buy from Funeral Industry Consultants, Inc., you will find that not only did you get a very good value for your money, but you will have our complete assistance before, during, and after the sale and installation. We're only a phone call away at **(800) 948-8938**. So why wait any longer call today and ask Jack or one of his associates to come visit you and help you begin the process of automating your funeral home operation with computers. You won't be sorry you did!

Funeral Industry Consultants, Inc.

"Preserving Tradition Through Technology"SM

4058 NE 7th Avenue, Fort Lauderdale, FL 33334 - Sales (800) 948-8938

What is the difference?

...between our software and the others in the market?

Ours can be modified or customized for you.

Ours is developed and supported by funeral professionals
Who understand the business.

...between our standard edition and the deluxe or premier editions?

The deluxe or premier editions are fully customized
for your business.

The standard edition offers some of the most popular
features of the others with NO CUSTOMIZATION.

And, of course, the obvious difference is the price.

...between the way we sell computer hardware and others?

We sell all computer hardware at the best wholesale
price we can locate, *plus* 10%, shipping and tax.

They usually sell it for what they think the market will bear.

So you see at this small profit margin, there must be another
motivation for selling it at all. There is: to make sure that you have
equipment which will meet your needs.

...between our company and the others?

With us you have someone you can actually speak to on the phone,
and who can and will come on-site to provide training and support.

With them you may only have a phone support person who is located
half way around the world, who knows nothing about your business.

Are the differences worth it and important?

You decide.

Call Today (800) 948-8938

Funeral Industry Consultants, Inc.
4058 NE 7th Avenue, Fort Lauderdale, FL 33334
Jack Hagin, Licensed Funeral Director, President

Some of the forms and reports in The Funeral Home Manager Software ...

1. List of all Cases
2. List of all balance due cases
3. Select Accounts receivable list
4. Aged accounts receivable report
5. Month End Sales Report
6. Continuous Statements (adds interest)
7. Monthly Embalmer's Report
8. Monthly Intern Report
9. Reminder Letters for Discounts
10. Sales Report by Funeral Director
11. Sales Report by Chapel
12. Casket Sales by F.D.
13. Vault Sales by F.D.
14. Urn Sales by F.D.
15. Clothing Sales by F.D.
16. Service Analysis by F.D.
17. Comprehensive Inventory Report
18. Financial Transactions Report
19. Payments Transaction Report
20. List of Other Funeral Homes
21. Financial Options List
22. Casket Price List
23. Vault Price List
24. Urn Price List
25. Garment Price List
26. List of Registrars in State
27. List of Pricing Packages
28. List of Doctors
29. List of Hospitals
30. List of Cemeteries
31. List of Funeral Directors
32. Monthly Crematory Report
33. Crematory Accounts Receivable
34. List of All Crematory Cases
35. List of Cremains in Repository
36. Crematory Trade Statements
37. List of Crematory Trade Payments
38. List of All Preneed Files
39. List of Preneed Contracts
40. Select List of Preneed Files
41. Preneed Coupon Book
42. Name/Address Labels
43. Name/Address List
44. Preneed Beneficiary Labels
45. Preneed Purchaser Labels
46. At-Need Spouse Labels
47. List of Preneed Contracts Cancelled
48. List of Preneed Contracts Fulfilled
49. List of Preneed Contracts Entered
50. List of Preneed Contracts Out
51. Dept of Insurance Annual Report
52. List of Preneed Prospects
53. Schedule of Current Services
54. Continuous Pallbearer Letters
55. Death Certificate
56. Medical Examiner Certificate
57. Fetal Death Certificate
58. Partial Death Certificate
59. Complete Partial Death Certificate
60. Burial-Transit Permit
61. Authorization to Release Body
62. Authorization to Embalm Body
63. Authorization to Cremate Body
64. Authorization to Scatter Cremains
65. Authorization to Use Rental Casket
66. Filefolder Label
67. Air Bill
68. Head Tag
69. Collect Letter to Airlines
70. Letter to Receiving Funeral Director
71. Envelope to Receiving Funl Director
72. Response Form for R.F.D.
73. Vital Stat Form for R.F.D.
74. Social Security Form
75. Envelope to Local Registrar
76. Envelope to Purchaser
77. Envelope to Informant
78. Envelope to Doctor
79. Several Types of Clergy Cards
80. Funeral Director Information Card
81. Vital Stats Permanent Record Card
82. Application for Certified Copies
83. Benefits Request List
84. Obituary Form for Newspaper
85. Funeral Attendance Form
86. Standard Itemized Bill
87. Packaged Bill
88. Special Bill to Estate
89. Special Bill to V.A.
90. Envelope for Bills
91. Financial Info for Permanent Record
92. Receipt for Payment
93. List of Payments for Account
94. History of At-Need Financial Acct
95. History of Preneed Account
96. Clergy Record With Relatives
97. Clergy Record Envelope
98. Memorial Folders - 1 or 2 Up Laser
99. Prayer Cards - 8 up Laser
100. Register Book Pages
101. Std. Insurance Assignment Form
102. Std. Insurance Claim Form
103. Cover Letter w/No Assignment
104. Cover Letter w/Assignment
105. Envelope to Insurance Company
106. Envelope for Insurance Refund
107. Independent Life Claim Form
108. Aetna Life Claim Form
109. John Hancock - Industrial Claim
110. John Hancock - Regular Claim
111. John Hancock - Taxpayer I.D.
112. Liberty National Claim
113. Life of Georgia Claim
114. Metropolitan Life Claim
115. Prudential Life Claim
116. Life and Casulty Claim
117. Colonial Penn Claim
118. Geo. Washington Claim
119. American Natl. Life Claim
120. National Standard Claim
121. Southland Life Claim
122. Woodmen Physicians Statement
123. Woodmen Beneficiary Statement
124. Integrity Natl. Claim
125. Western-Southern Claim
126. Federal Employees Group Form
127. VA Benefits Form 21-530
128. VA Flag Application 90-2008
129. VA Marker Application 40-1330
130. VA Marker Reimburse. 21-8834
131. VA Monument Cert. 40-4964
132. VA Cremains Inter. 40-4987
133. VA Agreement for Burial
134. Envelope to VA Claims
135. Detailed Embalming Report
136. FSI Preneed Contract
137. Independent Preneed Contracts
138. IFDF Preneed Contract
139. Envelope to Preneed Beneficiary
140. Envelope to Preneed Purchaser
141. Preneed Paid In Full Form
142. Preneed Paid in Full Letter
143. Preneed Unpaid Followup Letter
144. Preneed Irrevocable Agreement
145. Preneed Return Address Envelope
146. Preneed Filefolder
147. Preneed Need Information Form
148. Preneed At-Need Arrangment Form
149. Preneed Identification Card
150. Preneed Rolodex Card
151. Preneed Prospect Follow-up Letter
152. Preneed Prospect Envelope
153. Prospect At-Need Follow-up Letter
154. Comfort Circle Letter #1
155. Comfort Circle Letter #2
156. Comfort Circle Letter #3
157. Envelope to Comfort Cir Member
158. Preneed FSI Receipts Transmittal
159. Preneed FSI Cancel Transmittal
160. Preneed FSI Fulfil Transmittal
161. Preneed Payment Receipt
162. Cremains Envelope
163. Cremation Certificate
164. Receipt for Cremains
165. Cremains Only Affidavit
166. Cremation Index Card
167. Cremains Repository Index Card
168. Cremains Repository Label
169. Cremains Repository Letter
170. Cremains Repository List
171. Trade Cremation Statement
172. RFH - Envelope
173. RFH - Indexcard of Cases Handled
174. RFH - Mailing Label
175. List of Receiving Funeral Homes
176. Inventory Urn Price Label
177. Inventory BarCode Label
178. Envelope to F.D. on Staff
179. List of F.D. on Staff
180. List of Cities
181. List of States w/2 Ltr Abrev.
182. List of Counties
183. List of Foreign Consulates
184. List of Churches
185. List of Abbreviations
186. Laser - Monthly Embalmer Report
186. Laser - Monthly Crematory Rept.
187. Laser - Monthly Direct Disp Rept.
188. List of Firms for Trade Crematory
189. Envelope to Trade Crematory Firm
190. Index Card Trade Crematory Firm
191. Label to Trade Crematory Firm
192. Letter to Consulate NonSeal Casket
193. Letter to Consulate Sealed Casket
194. Complete FTC Disclosure Form
195. At-Need Follow Up Letter
196. Envelope to Clerk of Court
197. Envelope to Clerk of Probate Court
198. Disposal of Cremains Authorization
199. Letter to Doctor RE Signing D.C.
200. Report on # and % of Dispositions
201. List of At-Need Spouses
202. Register Book Using Blank Paper
203. Postcard to Pre-Arranged Only
204. Instruction Letters - Preneed
205. French Fold Clergy Card
206. Barcoded Head Sheet
207. Barcoded Cremains Labels
208. Barcoded Filefolder Labels
209. Medical Examiner Authorization
210. List of cases ready to cremate
211. Cooler Logs
212. Balance Sheet
213. Profit & Loss Statement
214. Trial Balance
215. Check Register
216. Payroll Checks
217. 941 Info Form
218. W-2 Forms
219. Detailed Transaction Reports
220. Double Window Envelope Forms
221. Acknowledgment Cards
222. Carbonless Forms
223. Funeral Attendance Form
224. Announcement Board Page
225. Spanish Language Forms
226. Employee Time Sheets
227. Preneed Costs Estimates
228. Report of Cases by Subdivision
229. Preneed Contract Exhibits
230. Special Preneed Contracts

What special forms and reports do you need in your system?

You are only limited by the amount of hard disk space you install in your computer and your imagination.

The idea is if it is paper you must create in handling a case, if at all possible, let the computer create that paper for you. More and more, we are generating entire forms using the laser printer and only using typewriters connected to the computer to complete those forms which the state or other regulatory agencies will not let you generate.

**Funeral Industry Consultants, Inc.
4058 NE 7th Avenue
Fort Lauderdale, FL 33334
Phone (800) 948-8938**

Why use Linux Operating System instead of Windows or Windows-Networks?

1. Linux is multi-user, which means it allows more than one user to use computer resources (CPU and data) at a time. Even though we still have some single user installations, not a one of them could not profit today from switching to Linux. They all need multi-user and so do you. Basically you need a workstation for every employee who has a desk or specific job to do.
2. Linux is multi-tasking, that is it allows every user to do more than one thing at a time (multiple logins - up to 5 on console and multi-console workstations like MaxSpeed or open multiple windows on your Linux Desktop) - A single user could be doing at-need on login 1, preneed on login 2, word processing relating to information on logins 1 and 2 on login 3, and lookup a current account balance to answer a telephone inquiry on login 4, by a couple of keystrokes.
3. Linux has System Security and are not susceptible to Windows Viruses and Worms - Windows and Windows-based networks basically have no security - anyone can boot the system with a Windows diskette and have access to programs and data. This means that a fifth or sixth grade student today has the knowledge to come in and get information out of your computer system and even sabotage it with little or no effort. Nearly all of the viruses and worms which exist on the internet today are designed to target Microsoft Products, namely Windows operating systems and use security holes in Word, Outlook, etc. to get in. **You may NOW use Windows 7 with a Secure Shell Client to access the program from your existing Windows-based PC.**
4. Linux Networks are less expensive than nearly all Windows Networks when you consider hardware and software considerations, and they provide many more features.
5. Linux makes your hardware investment go further. Under Windows, if you spend \$1,000 on a computer which can only be used by one person to do one thing at a time. Later, if you want more people to do more things, you would spend \$1000 times the number of people you have. But with Linux you can add workstations for about \$500 each and connect them to the Server with CAT 5 network cable.
6. Under Linux it is easy to configure different access for different employees. One person may only need to input Preneed files, while another only works with At-Need. Neither of these employees may have any need whatsoever to see sensitive payroll and accounting or cost information. With Linux we have lots of tools to enable us to program for those possibilities. For example, at one firm after the initial Preneed file is entered, it can only be changed by a supervisor with a special password and update access.
7. You insure that your system is not changed by someone's whim to install a \$9.95 program. I don't know how many times when we still installed Windows systems, someone would go to Office Depot and purchase a \$9.95 Print Shop type program and bring it back to their office and with no knowledge whatsoever about what the install program would do, they installed it. And Wal-La ... Nothing would print correctly!! They would call our support lines and report that "all of a sudden ... with no changes on their part ... the Funeral Home Program stopped printing correctly!" Once we investigated and often made an on-site visit, we learned what had been done. The owner was billed for our time and the \$9.95 program became very expensive, plus it kept them from being productive all the time their system would not work properly.
8. **Linux allows you to connect to the Server via your existing Windows workstations when you add inexpensive software designed to let you do that. You can and thereby protect your investment in your existing Windows based Computers, still use those programs you are used to, Plus access the secure Linux server where you valuable data is stored.**
9. Linux has all the tools built in to allow for remote support access. We can access your computer system over your fast DSL or High-Speed Cable Connection and make changes or fix problems which occur from just about anywhere in the world.
10. Linux can run programs around the clock without any human intervention. We usually setup our client's systems to make backups in the middle of the night. We could program it to run various reports, or perform other functions without anyone being present. With Linux we can notify system administrators, Managers, and other important personnel when dangerous conditions exist or when someone tries to access or modify files for which they do not have authorization.

So why do we use Linux Operating System rather than play with Windows? Quite Simply ... because we are working for YOU ... the funeral home owner! You are our client and we want you to get the most for your investment. ***It's just good business!***

Funeral Industry Consultants, Inc.
4058 NE 7th Avenue, Fort Lauderdale, FL 33334
Sales (800) 948-8938 - Fax (954) 567-0631
<http://fic-online.com>